## BOARD OF COMMISSIONERS OF COOK COUNTY FINANCE COMMITTEE

Taken Friday, October 18, 2013 at 9:00 a.m. Cook County Board Room 118 North Clark Street Board Room Room 569 Chicago, Illinois 60602

Bureau of Economic Development

## PRESENT:

CHAIRMAN: MR. JOHN P. DALEY

VICE-CHAIR: MS. DEBORAH SIMS

COMMISSIONERS: MR. JERRY BUTLER

MS. EARLEAN COLLINS MR. JOHN A. FRITCHEY MS. BRIDGET GAINER MR. JESUS G. GARCIA

MS. ELIZABETH ANN DOODY GORMAN

MR. GREGG GOSLIN MR. STANLEY MOORE

MS. JOAN PATRICIA MURPHY

MR. EDWIN REYES

MR. TIMOTHY O. SCHNEIDER MR. PETER N. SILVESTRI

MR. ROBERT STEELE MR. LARRY SUFFREDIN

MR. JEFFREY R. TOBOLSKI

## ALSO PRESENT:

MR. MATTHEW B. DeLEON, Secretary MR. ANTHONY W. LISANTI, Court Reporter

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| 3  | CHAIRMAN DALEY: Commissioners, we are                |
| 4  | going to have the Bureau of Economic Development.    |
| 5  | Hopefully, Commissioner Gainer, we may be able to do |
| 6  | Technology and Human Resources before noon. If not,  |
| 7  | we will have one of the departments come back next   |
| 8  | week.  |
| 9  | The Bureau of Economic Development,                  |
| 10 | Herman Brewer.                                       |
| 11 | MR. BREWER: Thank you, Mr. Chairman.                 |
| 12 | Today you will hear in detail the                    |
| 13 | important work of our team in the Bureau of Economic |
| 14 | Development over 2013 and our expectations for 2014. |
| 15 | Our work to date has been highly recognized for our  |
| 16 | reinventions of how we are approaching economic      |
| 17 | development in northern Illinois, and Cook County in |
| 18 | particular.  |
| 19 | We have worked to restore the trust of               |
| 20 | corporate, nonprofit, municipal, and civic partners. |
| 21 | By, one, creating an advisory council for this       |
| 22 | President, reconstituting dormant advisory groups    |
| 23 | and staff, and we have moved from being an entity on |
| 24 | a Federal watch list, with the Federal Government,   |

- 1 to being an award-winning body for the very same
- 2 work. We have moved from troubled to clean audits.
- We have been aggressive in pursuit of
- 4 proposals, both to Washington and to local
- 5 philanthropy, which has led to new resources,
- 6 revenues, and having been secured to do creative
- 7 work on behalf of our partners, our valued partners
- 8 and our most vulnerable municipalities and
- 9 populations. All of this with many fewer FTEs,
- 10 significantly reduced annual Federal allocations and
- 11 County corporate funds.
- I would like to begin by introducing
- our team -- our Director of Planning and
- 14 Development, to the left, over here, talking with
- 15 glasses -- Mike Jasso. Our head of Capital
- 16 Planning, John Cooke. The head of Real Estate, Anna
- 17 Ashcraft. Building and Zoning, Tim Bleuher -- no
- 18 relation. Still on his way over here is Andy
- 19 Przybylo, Secretary of the Zoning Board of Appeals.
- 20 We also have joining us Karen Norington-Reeves from
- 21 the Workforce Partnership, formerly Cook County
- 22 Works, and formerly a part of the Bureau of Economic
- 23 Development.
- I will begin by saying, Mr. Chairman,

- 1 that at the bureau level we have begun significant
- 2 staff reductions, and commensurate salaries, dating
- 3 back to 2011 up to today. Overall, we have begun
- 4 significant staff reductions in various departments.
- 5 We are increasing staff in other areas, particularly
- 6 in our Capital Planning area.
- But, more importantly, we are again
- 8 trying to drive new revenues for this County, and
- 9 seeing net increases in dollars coming to this
- 10 County, both from grants and sources based on
- 11 creative work of our team.
- We will begin with a summary of our
- work from the Real Estate area. I am asking Anna
- 14 Ashcraft.
- MS. ASHCRAFT: Good morning, Commissioners.
- 16 Anna Ashcraft, Director of Real Estate Management.
- 17 The Real Estate Management Division's
- 18 mission is to manage the use and occupancy of all
- 19 real estate -- owned and leased real estate in the
- 20 County in order to ensure that the elected officials
- 21 and departments have space in which to efficiently
- 22 carry out their governmental functions.
- In 2013 we have had several -- many
- 24 accomplishments. The major accomplishment is the

- 1 completion of the real estate assessment that we
- 2 have been working on with US Equities for quite some
- 3 time. In the course of that project, we have
- 4 accumulated a very essential database of information
- on space use countywide, as well as floor plans;
- 6 which has provided us with the information that we
- 7 need in order to analyze space use and become more
- 8 efficient in space use, and deal with space requests
- 9 from the departments from time to time.
- We have also identified top priorities
- 11 per implementation of that real estate assessment,
- which will start in 2014, and it will enable us,
- over time, to save significant sums of money on our
- 14 space use.
- Our highlights for 2014 are the
- implementation steps that we will be taking. We
- 17 will begin consolidating our downtown office space
- 18 to achieve a more efficient space use ratio for our
- 19 administrative departments. We will be planning for
- the consolidation of our warehouse space. That will
- 21 be a process of planning and purging over the next
- year or more. We will be consolidating some vehicle
- 23 maintenance facilities and disposing of two
- 24 properties, which is a good start on our reduction

- 1 in footprints that we hope to achieve; also
- developing a plan to consolidate the Oak Forest
- 3 campus health uses and begin repurposing those
- 4 properties.
- 5 Our second focus is related; which is
- 6 to continue the efforts of the Space Allocation
- 7 Committee to evaluate the space requests by
- 8 department, and, over time, to consolidate those
- 9 uses. We have worked hard to try to begin to
- 10 cultivate a culture where people, departments are
- aware of the value of their space, which has been
- 12 frankly viewed as free in the past. We are starting
- 13 to achieve some of that. We actually had a
- department offer up space this year in 69 West
- 15 Washington that they were not using any more. We
- 16 will be coming to the Board in the next couple of
- months with a lease for that space.
- 18 With that, I will step aside and
- 19 answer any questions.
- 20 CHAIRMAN DALEY: Are there any questions?
- 21 Thank you.
- Our next department.
- MR. JASSO: Good morning, Commissioners.
- 24 My name is Michael Jasso, the Director of the

- 1 Department of Planning and Development.
- 2 Briefly, the mission of the department
- 3 is to foster economic opportunities and business
- 4 development; promote the retention and development
- of affordable housing throughout the County; support
- 6 social services; and significantly leverage local
- 7 resources, public and private, that reflect local
- 8 priorities.
- 9 In 2013 the Department encouragingly
- 10 had a number of accomplishments. Significantly, the
- 11 Department and the County were awarded a \$30 million
- 12 Section 108 loan guarantee, coming from HUD, which
- is a loan guarantee program which supports the BUILT
- in Cook program that we will be launching in 2014.
- 15 It successfully expended approximately \$35 million
- in Federal NSP dollars, which supported the
- development of eighty-one home ownership units; 168
- 18 rental units; forty-two unit demolitions; and one
- 19 public facility across twenty suburban communities.
- 20 Some of these projects still remain in progress, but
- 21 these were significant projects in their respective
- 22 communities.
- We successfully expended over \$15
- 24 million in Federal CDBG funds. What is significant

- 1 about this -- this includes \$6 million that
- 2 previously had been at risk due to the inability of
- 3 the County to successfully deploy those dollars in
- 4 previous years. So, in fact, we achieved measures
- 5 that HUD considers important in terms of the
- 6 expenditure. They ensured not only continued
- 7 funding from CDBG, but, hopefully, if opportunities
- 8 ever arise, for expanded funding.
- 9 We also committed \$27.1 million of
- 10 previously undeployed Federal HOME dollars. These
- 11 are Federal HOME Investment Partnerships Program
- dollars that dated back to 2008 for the production
- of affordable housing in ten eligible projects
- 14 across ten communities.
- 15 Realizing that in order to be
- 16 productive the Department, which is principally
- 17 federally-funded in terms of grant funds -- we
- 18 encouraged three northwest municipalities to join
- 19 the HOME consortium for HOME dollars. This allows
- 20 the County to leverage larger dollars based on the
- 21 allocation funding mechanism that HUD utilizes.
- The Department also manages and
- 23 administers a number of tax incentives. Through
- these incentives, we have encouraged \$150 million in

- 1 private investment. These, we believe, will result
- in 1900 jobs, 600 retained, and provided assistance
- 3 to forty-eight businesses in twenty-two
- 4 municipalities.
- 5 Finally, in 2013, we saw the
- 6 reconstitution of the Economic Development Advisory
- 7 Committee -- EDAC -- whose role is to advise on
- 8 property tax incentives, such as the Class 7b, but
- 9 also to help in terms of advising on incentives,
- 10 policies, and strategies for investment.
- 11 As we move forward in 2014, the
- 12 Department, which is funded, as I mentioned, through
- 13 the Federal grants, we continue to see a challenging
- 14 environment. Between 2010 and 2013, to put this in
- 15 context, the CDBG funding declined by thirteen
- 16 percent in that same period. HOME funding, which I
- mention is for the affordable housing, declined by
- 18 thirty-six percent.
- 19 The Department was awarded
- 20 approximately \$14.5 million for 2014, in terms of
- 21 CDBG, ESG, and HOME funds, which, I believe, will
- 22 support twenty-nine capital improvement projects,
- 23 more than fifty social service agencies, and six
- 24 affordable housing projects, resulting in 485 units.

1 We continue to leverage resources for 2 outside grant opportunities, such as the successful 3 submission of a HUD choice neighborhoods planning 4 grant. We continue to look at the expansion 5 of the HOME Consortium, as well as the CDBG Urban 6 County, all of which are ways to leverage more 7 Federal dollars. 8 We will be launching the 9 implementation of the BUILT in Cook loan fund, which 10 is supported through the \$30\$ million Section 10811 loan quarantee program. 12 We continue collaboration with sister 13 agencies and other entities, including the launching 14 of the Cook County Land Bank Authority, which will 15 be a critical player in the developing of 16 opportunities that exist throughout the County. 17 We also will be doing new things, 18 which we began this year, which is to leverage 19 private activity bonds, which is the first time in 20 21 over a decade that the County has done that. This 22 is an opportunity to use access to tax-exempt 23 financing markets to promote both the affordable 24 housing, but also industrial-related projects.

| 1  | Finally, we will be launching a five-                |
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| 2  | year strategic planning process that is required     |
| 3  | both by the Department of Commerce for a             |
| 4  | comprehensive economic development strategy, which   |
| 5  | is CEDS, which basically places the priorities in    |
| 6  | terms of economic development throughout the County. |
| 7  | But also a five-year consolidated plan which seeks,  |
| 8  | through the usage of the CDBG funds and other        |
| 9  | Federal HUD grants, dollars for the 2015 to the 2019 |
| 10 | period.  |
| 11 | Your final slide is the Department's                 |
| 12 | presentation which speaks to a number of metrics;    |
| 13 | most notably, as I have mentioned, which is the      |
| 14 | rental housing production which you will see in the  |
| 15 | metric highlight. It continues to increase under     |
| 16 | the sponsorship of County programs, and we look      |
| 17 | forward to continuing that.                          |
| 18 | With that, I will be ready for                       |
| 19 | questions.   |
| 20 | CHAIRMAN DALEY: Commissioner Fritchey.               |
| 21 | COMMISSIONER FRITCHEY: Thank you.                    |
| 22 | How are you today?                                   |
| 23 | MR. JASSO: Good morning. Thank you.                  |
| 24 | COMMISSIONER FRITCHEY: I was back in my              |

- office, but I heard some of the earlier parts of
- 2 your statement. I have a couple of questions that
- 3 are actually heightened a little bit by what you
- 4 stated.
- 5 When it comes to the community
- 6 development block grants -- when I look at the
- 7 numbers in the book, it looks as if only
- 8 approximately fifteen percent of what was
- 9 appropriated was actually given out. I am looking
- at the appropriations of \$9.3 million and \$1.4
- 11 million were distributed.
- 12 MR. JASSO: I am joined by Dominick Tocci,
- who is the program manager for CDBG. He can address
- 14 some of that specifically.
- 15 If I could make a general comment with
- 16 respect to award lag; the funding utilization versus
- 17 the award lag. Typically, the awards are made in
- 18 the June cycle of any given year. The program year
- 19 begins on October. Funding of any of the social
- 20 service agencies can begin at that point. That is
- 21 typically on a quarterly drawdown basis.
- The capital improvement projects
- 23 typically begin the following spring, simply because
- of the construction cycle. So there often is a lag

- 1 between what is shown as the award, which is the
- 2 appropriation, and the actual drawdown of funds. I
- 3 am sure Dominick can elaborate on some of that.
- 4 COMMISSIONER FRITCHEY: If there is a lag
- in a drawdown, that drawdown would be reflected here
- from the previous year. One way or the other, there
- 7 is a discrepancy between what was appropriated and
- 8 what was actually given out.
- 9 MR. JASSO: I would ask Dominick to address
- 10 that.
- 11 COMMISSIONER FRITCHEY: Welcome, Dominick.
- 12 You have been put on the block
- MR. TOCCI: Good morning. Delighted to be
- 14 here.
- I am Dominick Tocci, T-O-C-C-I, Deputy
- 16 Director of Community Development.
- I guess I want to start, just to get
- 18 clarification -- can you tell me where you are
- 19 seeing this \$1.4?
- 20 COMMISSIONER FRITCHEY: I am looking at
- 21 what was designated, on page M-1 in the budget book.
- 22 It is under the Bureau of Economic Development,
- 23 summary of appropriations. When I look into the
- restricted funds, line 942 is the community

- 1 development block grants. It says the 2013 adjusted
- 2 appropriation -- \$9,318,863. That the expenditure
- 3 through September 27 was \$1,426,000. A little quick
- 4 math says that out of the \$9.3 million that was
- 5 appropriated only about fifteen and a half percent
- of that was actually distributed.
- 7 MR. TOCCI: What I would say is we can get
- 8 you the correct number. I am not familiar with that
- 9 number offhand.
- 10 COMMISSIONER FRITCHEY: Are you saying that
- 11 the numbers in the budget are wrong?
- MR. TOCCI: The amount that we have
- 13 expended, that is not correct. Of the \$9.3 million,
- 14 we did fully --
- 15 COMMISSIONER FRITCHEY: What do you think
- the correct number would be, approximately?
- 17 MR. TOCCI: I think we expended probably
- about seventy-five percent of that funding by now.
- 19 COMMISSIONER FRITCHEY: You are saying that
- 20 this number is off probably by \$5 million?
- MR. TOCCI: Yes. I think that is a fair
- 22 statement.
- MS. GIBSON: If I may interject -- these
- 24 numbers are from the central financial system with

- 1 some grants. Mike Jasso mentioned that there is
- 2 some lag time in terms of the counting. This is
- 3 what is reflected in the J.D. Edwards. We can
- 4 circle (??) that with Planning to see if there are
- 5 other expenditures that are in the pipeline that
- 6 wouldn't have been reflected in the final --
- 7 COMMISSIONER FRITCHEY: Let me jump in for
- 8 one second. Forgive me, but obviously you can
- 9 understand the issue though; that that money has got
- 10 to be somewhere. Excuse me for one second. I don't
- 11 want to take you down the road unnecessarily; I just
- want to make sure that I am understanding something.
- 13 If over \$9 million was appropriated,
- 14 and the numbers that we were given, the only numbers
- that we were given is showing that \$1.4 million were
- 16 distributed -- I understand what you are saying,
- 17 that maybe there is money in the pipeline. Where is
- 18 the money in the pipeline going to be shown? It's
- 19 got to be accounted for somewhere to make all of
- these numbers balance out.
- 21 MS. GIBSON: Yes, and I will be happy to
- 22 look at it. I don't know the detail offhand, but
- 23 this is drawn down from our financial system. I
- 24 will be happy to get back to you on that. I think

- 1 this is a question maybe more for -- we can work
- 2 together, certainly, but it sounds like it is more
- 3 of a question for the Budget Office.
- 4 MR. TOCCI: The one comment I was going to
- 5 make -- again, not knowing the exact number you are
- 6 talking about. The thought I had is that that could
- 7 be the administrative portion of our expenditures.
- 8 COMMISSIONER FRITCHEY: I don't think you
- 9 want to say the administrative portion of
- 10 distributing \$1.4 million was about \$5 million.
- 11 MR. BREWER: Commissioner, I will
- 12 reiterate. In fact, this is a budget accounting
- issue. There is a significant time lag between what
- is reported in the book and where our expenditures
- 15 are to date. I can assure you that the updated
- information relative to our grants, which we can
- 17 provide, will show upwards of over seventy percent
- 18 of those monies having been put out.
- 19 COMMISSIONER FRITCHEY: That makes sense.
- 20 I have little to no qualm of taking you at your
- 21 word. I guess my follow-up question, then, doesn't
- 22 fall on you or Dominick.
- 23 Andrea, it's out of frustration as
- 24 much as confusion. Here is this one line item where

- 1 there is approximately \$5 million unaccounted for.
- 2 If this is the only information that we get, we have
- 3 nothing else to base this on. Nobody would have
- 4 known this but for this question being asked. I
- 5 know, and candidly CDBG doesn't really affect my
- 6 City District. I have talked to my colleagues, and
- 7 the issue is trying to get grants, and they are
- 8 saying that money is not available. Then you look
- 9 here, eighty-five percent of the money hasn't been
- 10 expended. Even if it is twenty-five percent of it
- 11 that hasn't -- you are saying that the number, as
- 12 Dominick said, is closer to seventy percent. It
- 13 still means that there is a few million that we
- 14 didn't use that was appropriated.
- MS. GIBSON: I will be happy to look into
- 16 this. I understand the frustration.
- 17 COMMISSIONER FRITCHEY: It is not a
- 18 frustration yet. It is a confusion first.
- 19 MS. GIBSON: I apologize. There is a lot
- 20 of information I have off the top of my head, but
- 21 this is one I have to look into.
- 22 COMMISSIONER FRITCHEY: There may be a
- 23 second one -- hold on -- in this same area. There
- 24 is definitely still confusion.

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1 Who oversees HOME Investment
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- 2 Partnerships?
- MR. BREWER: That is in our Planning and
- 4 Development.
- 5 COMMISSIONER FRITCHEY: Does that fall on
- 6 Dominick or somebody else?
- 7 MR. BREWER: Jane Hornstein, who is not
- 8 with us. She is on a medical leave.
- 9 COMMISSIONER FRITCHEY: I hope she is okay.
- The 2013 appropriation for HOME
- 11 Investment Partnerships was \$3,677,935. According
- to the budget information that we are given, not one
- dollar was put out. Notwithstanding that, there has
- been an additional \$300,000 for next year.
- 15 MR. BREWER: Once again, similar to HOME,
- the utilization of those dollars is pretty much a
- 17 hundred percent. They are all allocated to an
- 18 actual project. But the drawdown of those funds,
- once again, is a function of construction. In many
- of these cases, the construction might not have been
- 21 done. The award is done, and the project is going
- to move forward, but it may not have reached the
- 23 point of closing. It may be closed and there may
- 24 not be a drawdown on the funds.

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1 COMMISSIONER FRITCHEY: I apologize. I am sorry, but I get where you're going. I guess my 2 question will be similar then. If we appropriate 3 \$3.6 million, and we are showing literally zero 4 having been expended, you are saying it is basically 5 that there is a lag. Shouldn't there be an 6 expenditure shown then for monies that were drawn 7 down in the previous budget? That money has got to 8 be somewhere. If the 2013 money isn't shown here 9 that it is being expended, I expect it to be shown 10 in next year's budget as having been expended. 11 Going backwards, it would be the same thing, from 12 the year before. 13 We can't keep putting millions of 14 dollars into these partnerships and then saying --15 we are never going to see an accurate number of what 16 has been actually expended. 17 18 MR. BREWER: Our department can provide you with a very accurate project by project summary of 19 each allocation, each project, each dollar having 20 21 been awarded to projects, and where they are on the timeline. 2.2 We have, in fact, and this Body has 23 24 voted on every single one of those projects. We

- 1 have expended down probably around \$15 million.
- 2 What had been previously unspent HOME funds. So we
- 3 have awarded HOME dollars to projects. There have
- 4 been a number of ribbon-cuttings. Several
- 5 Commissioners have been out to them. But we can
- 6 give you a very detailed summary of those
- 7 expenditures.
- 8 There is also two years. Generally
- 9 these are not sort of year-to-year expenditures
- 10 because of the nature of the real estate and
- 11 projects, and the other funding associated with
- 12 these deals. These are layer-funded deals. Many of
- 13 them have five or more sources of capital that have
- 14 to be secured for them to go forward.
- We have worked with, underwritten and
- 16 secured, and applied these dollars to the best deals
- 17 all across the County for low to moderate income and
- 18 vulnerable populations. We have expended virtually
- 19 every dollar. We have been recognized by HUD for
- 20 the wise reallocation and focus of our dollars. We
- 21 can give you very detailed reports on that.
- 22 COMMISSIONER FRITCHEY: Let me clarify
- 23 something. I am in no way saying that you guys
- 24 haven't overseen the program well. I am in no way

1 saying that it hasn't made a difference, and the

- 2 money has been well-utilized.
- I guess my issue is not internal to
- 4 your department, but, again, it is more of a
- 5 process. But for asking questions like this, where
- 6 we are given the budget books and we are trying to
- 7 say -- we have an opportunity to ask questions.
- 8 Again, we never see these numbers. If what we are
- 9 looking at here -- and this is made available to the
- 10 public -- what they are going to see is over \$3.5
- 11 million is appropriated. There is nothing detailed
- for expenditures, whether they were expenditures
- that were made from the 2013 appropriation or the
- 2012 or 2011 appropriation. Somewhere they should
- 15 have been picked up in a budget accounting. We
- 16 never get to see it.
- I don't know if you guys are not only
- 18 spending ninety-five percent of the money, and you
- 19 are spending it fantastically; then you deserve
- 20 praise for that. If you're only spending twenty
- 21 percent of it, we want to know that, too. But we
- 22 have no idea whether to hug you or hate you.
- 23 Andrea?
- MS. GIBSON: Commissioner, thank you.

- I will definitely take a look at this.
- 2 My suspicion is that the budget reflects grants that
- 3 we think will be available during 2014. As Herman
- 4 indicated, we have been spending down prior year
- 5 grants. I will be happy to follow up with you
- 6 because I don't know the full answer.
- 7 COMMISSIONER FRITCHEY: Maybe it is a lack
- 8 of accounting or budgeting processes on my part.
- 9 Should there be something in that expenditure, even
- if it was previously encumbered monies? Shouldn't
- there be something to say: During 2013 "X" number
- of dollars was expended in HOME investment
- 13 partnerships?
- MS. GIBSON: I will take a look at it.
- 15 Each of the grants is treated individually. There
- 16 are a lot that we are looking at right now that are
- 17 recurring, like CDBG and HOME. But for other grants
- that wouldn't necessarily be recurring, I don't know
- 19 that we have reported it in that way. I will take a
- look at that and get back to you soon.
- 21 COMMISSIONER FRITCHEY: I guess the other
- 22 fortunate news is that without the information I
- 23 have got nothing else that I can ask.
- 24 CHAIRMAN DALEY: Maybe we can run the most

- 1 recent from the J.D. Edwards system to show it at
- 2 the end of this month, what is being reflected.
- 3 COMMISSIONER FRITCHEY: This impacts my
- 4 colleagues more than my District. With every
- 5 passage of the budget cycle, I am just trying to
- 6 understand a little bit more.
- 7 Mr. Chairman, thank you for your
- 8 indulgence. I appreciate it.
- 9 CHAIRMAN DALEY: Vice Chair Sims.
- 10 COMMISSIONER SIMS: Thank you, Mr.
- 11 Chairman.
- 12 Herman, I don't know if my question is
- 13 to you or somebody else. Mine is with regards to
- the change in the CDBG program. I have been here
- 15 nineteen and a half years. Your focus has truly
- 16 changed from what it used to be in the past. In the
- 17 past, CDBG was strictly used for infrastructure for
- 18 the different communities. Now your focus, I see
- 19 now you are funding social service agencies, which
- 20 was not something that we have ever done in the
- 21 past. I ask that question because at the southern
- 22 end of Cook County -- I think you and I have
- 23 discussed this -- when I talked to my Mayors to find
- out from them who got CDBG funding, only one of them

- 1 has gotten funding.
- They have infrastructure problems. I
- 3 see that the monies that we were using previously
- 4 for infrastructure is now going for social service.
- 5 The reason why you have this, where HUD was saying
- 6 you weren't spending your money from CDBG because
- 7 those programs were done in phases. Yes, if they
- 8 were done in phases, you would not have spent all of
- 9 your money. Because if we were only trying to
- 10 allocate all of the money to different communities,
- and there wasn't enough to say: Okay, we are going
- 12 to give it all to you this year. We will do it in
- 13 phase one, two, and three. They say: We can't
- 14 complete the project because you are not giving me
- 15 enough this year. I will wait until next year.
- 16 Then they got next year's money and they expended it
- for the first phase, and then they had to wait for
- 18 two or three other years in order to get to the
- 19 second phase.
- So, yes, when HUD looked at your
- 21 books, you did have money on the books. Now you are
- 22 saying you are spending the money down that was from
- 23 the prior years. But when you are also tacking on
- 24 social services, you left those communities with no

- 1 way of doing infrastructure projects. Help me with
- 2 that.
- MR. BREWER: Yes. A few points you are
- 4 making here. I will try to point out how we have it
- 5 here to what is expected from the Federal
- 6 Government.
- 7 One, I will begin by saying we had a
- 8 fairly dramatic shift in poverty and the needs for
- 9 the social services that we have begun to fund in
- 10 portions of suburban Cook County.
- We now have more dramatic poverty and
- 12 social service stats in suburban Cook County than we
- do in the City. It is a dramatic shift, and we have
- 14 been asked to try and help develop and work and fund
- the agencies that are providing that sort of
- 16 assistance to this very needy population. We have
- been working in collaboration with the local
- 18 philanthropies, United Way, and others to try to
- 19 fulfill that need.
- The other is we have percentage caps
- 21 for the categories of things that we can expend the
- 22 CDBG dollars for. There is an expectation to not
- 23 exceed a certain cap for infrastructure in a given
- 24 year.

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- I am going to get to your point about
- the different projects from year to year.
- 3 COMMISSIONER SIMS: You mentioned social
- 4 services. I want to go back to that one. My
- 5 concern is, and I understand the needs -- when we
- 6 had Karen Norington-Reeves -- what was that
- 7 department called? It was social services. The
- 8 money that we used for WIA and the money that we
- 9 share now with the City, those were dollars we used
- 10 for social service programs. But now those have
- 11 been rolled into CDBG.
- MR. BREWER: That is actually incorrect.
- 13 COMMISSIONER SIMS: No, that is correct.
- MR. BREWER: Those were WIA dollars used
- for job development programs. We can't necessarily
- 16 mix and match those. We didn't have agencies
- 17 providing counseling for domestic abuse.
- 18 COMMISSIONER SIMS: Oh, yes, we did. That
- 19 was under that particular department. I was here.
- 20 I voted on it. I know we did.
- 21 MR. BREWER: Let me try and address the
- issue you raised about public infrastructural work
- and the annual allocations going to projects.
- We have had a number of municipalities

- 1 who had unspent allocations for projects that we had
- 2 never started or not completed. That was taken into
- 3 consideration. We were asked to address that by the
- 4 Federal Government.
- 5 We have now begun to coordinate with
- 6 those municipalities to work with other dollars that
- 7 they have leveraged, along with the CDBG allocation,
- 8 like their local MFT funds and things of that
- 9 nature. That is so our dollars are not allocated to
- 10 projects that have standalone dollars.
- 11 Along with the fact that we have a
- 12 significant reduction in those dollars, we have over
- 13 a twenty percent reduction, if not more, of those
- dollars. So there is many, many fewer dollars to go
- 15 around. We have had to make some very difficult and
- 16 very painful decisions. But all of those have been
- 17 guided by and advised by the Department of Housing
- 18 and Urban Development.
- 19 COMMISSIONER SIMS: I understand what you
- 20 are saying. But you have to tell HUD that you are
- 21 shifting those dollars.
- MR. BREWER: They tell us.
- COMMISSIONER SIMS: They tell you, but you
- 24 can also tell them as well where you want to --

- MR. BREWER: No, we can't. We can't tell
- 2 them. We can suggest and we have to stay within our
- 3 guidelines.
- 4 COMMISSIONER SIMS: You can suggest.
- 5 MR. BREWER: I assure you that we cannot
- 6 continue the practice that has been underway here
- 7 prior to 2011-2010.
- 8 COMMISSIONER SIMS: I am not talking about
- 9 the practice that you had underway. Herman, you
- 10 have lived in the south suburbs. When you have
- infrastructure needs in the south suburbs, and there
- is no money to do those, where do you think those
- 13 communities are going to get those dollars from?
- 14 They relied on Cook County to get those dollars to
- 15 do that.
- MR. BREWER: An overwhelming majority of
- our CDBG infrastructure dollars are being spent in
- 18 south Cook County.
- 19 COMMISSIONER SIMS: How many projects in
- 20 2013 were allocated to south suburban Cook?
- MR. JASSO: I will locate that number. In
- 22 reiterating Herman's comment, which is eighty-five
- 23 percent of the dollars are in infrastructure. The
- vast majority of that is in south suburban. We will

- 1 get that number to you.
- 2 COMMISSIONER SIMS: I can give you an
- 3 example. A bridge that needed to be done in Calumet
- 4 Park. They were denied. A bridge that is falling
- 5 in the Calumet. They were denied. But we can give
- 6 money to the social service programs when there is
- 7 an infrastructure project that should have been
- 8 funded.
- 9 MR. JASSO: Once again, without knowing the
- 10 details of that project, I am happy to look at that
- 11 with staff as to why it wasn't funded. For
- instance, I don't know if CDBG in and of itself was
- 13 sufficient to actually ensure the completion of the
- 14 project. Those are all of the factors. We will
- 15 look into that.
- 16 COMMISSIONER SIMS: My question, and I have
- 17 asked you this before, Herman: If a project is
- 18 coming to you, if it needs to be done in phases, you
- 19 no longer do phase projects?
- MR. BREWER: It is not consistent now with
- 21 how the Federal Government wants to see dollars
- 22 expended. When we find projects that will require
- some sort of phase approach, that is where we look
- for leveraging other resources to see the complete

- job is done so that you don't have two blocks done
- 2 and three blocks remaining undone, that sort of
- 3 thing. We want to be able to plan and leverage our
- 4 resources, and what other resources can be brought
- 5 together on behalf of those projects.
- 6 COMMISSIONER SIMS: If there is nobody that
- 7 is going to help leverage those dollars, and you
- 8 have a municipality that says: I need this. If you
- 9 are talking about a Robbins or Ford Heights, where
- 10 they have no money, but they are trying to draw
- 11 businesses or they are trying to get some economic
- development going, they are not interested in more
- or less how the housing project is right now. They
- may be interested in doing infrastructure projects.
- 15 Are we talking to them? Or are we
- 16 making those decisions here?
- 17 MR. BREWER: We are talking to the
- 18 communities that you have mentioned practically on a
- 19 daily, if not weekly, basis.
- 20 COMMISSIONER SIMS: Your conversations with
- 21 them and my conversations with them are totally
- 22 different.
- MR. BREWER: Let me try to be clear. This
- 24 goes far beyond the desires of a municipality and

- our desire to fund the deals. It goes into whether
- 2 or not we have got proper engineering. It goes into
- 3 whether or not you can successfully complete a
- 4 project. There a number of things.
- 5 We have, again, dollars awarded to
- 6 projects in communities that have not started, that
- 7 have languished for a time. We have gone in and
- 8 tried to work with those communities. We have
- 9 provided consultants to work with those communities.
- 10 Again, we are trying to keep from having funds
- languish unspent, to try to apply them to work that
- 12 can get done.
- 13 That is so we can continue to move
- 14 forward. But we have spent an extraordinary amount
- of both time and dollars in the communities that you
- 16 mentioned for a host of those very needed projects.
- 17 We can give you a very detailed report.
- 18 COMMISSIONER SIMS: I would like to see the
- 19 infrastructure projects and I think this Board would
- 20 like to see the infrastructure projects that have
- 21 been done.
- MR. BREWER: No problem.
- 23 COMMISSIONER SIMS: Because what I have
- 24 been told by my Mayors, and my municipalities, is

- 1 that none of them got any CDBG funding, only one.
- MR. JASSO: We will be happy to provide
- 3 that to you.
- 4 CHAIRMAN DALEY: Commissioner Murphy.
- 5 COMMISSIONER MURPHY: I have a similar
- 6 problem with funding of these social services. They
- 7 get money from everywhere. They get private
- 8 donations. They get money from the government.
- 9 They get money. So us doing that with the CDBG
- 10 block grant I don't think is a good idea.
- I don't know if you need a petition
- 12 from this Board to HUD. What has to be done? That
- money should be used in the various municipalities
- 14 for infrastructure and for building. I know of
- three folks in my District that were awarded CDBG
- 16 block grant funds. They got everything saying that
- 17 the money was coming, and that was reversed. And
- 18 then after the fact they were telling them no it was
- 19 not going to be granted this year. Why that would
- 20 happen, I don't know. This was in one year. It was
- 21 in the third year of an ongoing project. I know
- they said that there will be money for them next
- 23 year. Not the same amount, but that there would be
- 24 money next year.

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1 We have other areas in our budget
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- where we are giving money to all of these social
- 3 services. To come out of the CDBG block grant funds
- 4 that have traditionally been used for infrastructure
- 5 for buildings, for working in the municipalities for
- 6 things they consider they need, I think to change
- 7 that at this date when the need is greater is not a
- 8 good thing.
- 9 How do we go about talking to whoever
- 10 we need to talk to about getting this changed back?
- 11 Is there a law now that we must give to social
- 12 services? Or is it a deal that they made with the
- 13 City saying: Yes, we are going to help you guys
- 14 out. I would like to know exactly what has happened
- 15 here.
- MR. JASSO: Once again, I won't speak to
- 17 the past. I haven't been in the position long
- 18 enough to speak to the past. I know that
- 19 traditionally there is traditional use of CDBG in
- 20 part for social services. Not necessarily with
- 21 respect to the County in the past -- I can't speak
- 22 to that -- but in terms of CDBG nationally.
- Usually it is a limited portion. I
- 24 believe it is limited to fifteen percent of total

- 1 CDBG allocation that is eligible to be used for
- 2 social services. The vast preponderance has to be
- 3 used for infrastructure.
- 4 I think earlier the comment was made
- 5 by Superintendent Yonan about trying to work more in
- 6 terms of working with the economic development. We
- 7 are trying to figure out where, for instance,
- 8 highway dollars are utilized for infrastructure.
- 9 Yet it reached the limitation where local dollars
- 10 IDE/CDBG have to be utilized to help create some
- 11 catalyst development. We are trying to do that.
- We have to think much more
- 13 holistically about our investments in
- 14 infrastructure. So it is very much in the norm. We
- do know that there is lots of needs out there for
- 16 public dollars, both for infrastructure and for
- 17 social services and community development. We are
- 18 trying to balance that. That is what we have looked
- 19 at in terms of doing this. It does not take away
- from the need and the very unmet need of
- 21 infrastructure that exists far beyond the means of
- 22 CDBG, or, in fact, even our highway dollars.
- So it is something that we are very
- 24 cognizant about, about trying to address that as

- 1 well.
- MR. BREWER: I also want to point out --
- 3 the decisions that are brought for funding went
- 4 through our Community Advisory Development
- 5 Committee, which meets here on a fairly regular
- 6 basis surrounding the allocations. There are
- 7 several south suburban Mayors who sit on that board,
- 8 who have overseen and directed around this award
- 9 allocation. This has gone through a fairly robust
- 10 review, both with the elected officials and citizens
- in all parts of suburban Cook County.
- 12 Also I should point out that there was
- a statement made: Does this have anything to do
- 14 with the City? There is absolutely no engagement
- with the City of Chicago in our decision-making
- 16 relative to the allocation of grant dollars to south
- 17 suburban Cook County.
- 18 COMMISSIONER MURPHY: Are we allowed to sit
- in on some of these meetings? Are they open to the
- 20 public?
- 21 MR. BREWER: Yes. You are all invited to
- 22 every one. Many of those folks who sit on this
- 23 Commission --
- 24 COMMISSIONER MURPHY: I don't know that. I

- 1 never had an invitation. I don't know the date when
- they are meeting. Are they sent out to us?
- MR. BREWER: Yes. They are public hearings
- 4 and they are held here in this chamber.
- 5 COMMISSIONER MURPHY: I would like to be
- 6 notified. I don't remember seeing it. I probably
- 7 wasn't looking for it, but if we can be notified
- 8 when these meetings take place, I would like to
- 9 attend some of them.
- Thank you.
- 11 MR. BREWER: We can make sure of that,
- 12 Commissioner.
- 13 CHAIRMAN DALEY: Commissioner Collins.
- 14 COMMISSIONER COLLINS: I need some
- 15 information from you. What I would like to see is a
- 16 rundown, an itemized list of the HOME program. What
- 17 you spend on the HOME program, in what areas, and
- 18 how much you had to spend. The cost for rehabbing,
- 19 and do a comparison in terms of that. I have that
- 20 concern. We shared that concern about how much you
- 21 were spending on each place. I have been out there
- 22 to the ribbon cuttings. One area I am not going to
- 23 name I did a five-unit building for less than the
- 24 cost you did for a small house with two units. I am

- 1 concerned about that. I was concerned about that.
- I understand that when you are doing
- 3 buildings you may run into something that is
- 4 definitely going to give you a cost overrun. You
- 5 can either lose or you can put the extra money in
- 6 there and you may be over. I understand that
- 7 because I used to do a lot of that. I kind of
- 8 retired now from dealing with it myself. Let me see
- 9 that.
- 10 The social service piece -- I would
- 11 like to know who received the money and for what.
- 12 It is true that you can use a percentage of that
- 13 money. I can't say it is fifteen or whatever, but I
- do know that you can use part of that money for
- 15 social service programs. I just want to know who
- they are, what they do, and how much you spend.
- MR. BREWER: We are going to give each of
- 18 you a very detailed breakdown of CDBG expenditures,
- 19 HOME investment funds, as well as our Neighborhood
- 20 Stabilization program expenditures.
- 21 COMMISSIONER COLLINS: The special HUD
- 22 money; does that come under you as well? HUD gave
- us something like \$30 million. It was all in the
- 24 newspaper; I am told that.

- 1 MR. BREWER: That is the BUILT in Cook
- 2 fund.
- 3 COMMISSIONER COLLINS: What is that?
- 4 MR. BREWER: That is the BUILT in Cook fund
- 5 which we talked about a few minutes ago.
- 6 COMMISSIONER COLLINS: Have you already
- 7 appropriated that money?
- MR. BREWER: That is a loan guarantee fund.
- 9 We are out scouting potential commercial and
- 10 industrial deals for that loan guarantee fund to be
- 11 applied to.
- 12 COMMISSIONER COLLINS: Why do we need a
- 13 loan? I mean, Jesus Christ. The more loans we have
- 14 adds to our debt.
- MR. JASSO: It is technically a loan to us.
- 16 Really, the way it works, it is a loan guarantee
- 17 program. So essentially HUD -- we can leverage our
- 18 CDBG dollars for a loan for \$30 million. What we
- 19 are then doing is making those loan funds available
- 20 to small business enterprises throughout the County.
- 21 That will allow them to do business-related things,
- such as equipment purchases, etcetera, which would
- create jobs and add jobs.
- We were awarded it this past year in

- 1 2013. We are currently structuring a loan program
- 2 right now so that it will be available in 2014 to
- 3 businesses throughout the County. It is not a
- 4 microloan, but that level right above it where
- 5 companies that are good companies, good credit
- 6 companies, but may just be beyond their point with
- 7 respect to specific banking institutions, where we
- 8 can partner with those banking institutions and make
- 9 that credit available.
- 10 Many times that makes a difference in
- 11 a company buying a piece of equipment, which in turn
- 12 adds jobs to their company, and not doing that.
- 13 COMMISSIONER COLLINS: It is not your
- 14 fault. Let me tell you this: I don't know whether
- the press made a mistake. Usually what I read I
- learn from the newspaper. It did not say in any
- 17 sense that it was a loan program. It said HUD -- we
- were able to get \$30 million from HUD. We were
- 19 talking about -- I was talking about HUD had a right
- 20 to give us, in this County, money as they do in
- 21 other places, to build homes and to help businesses.
- It is not a loan. But we ought to be
- 23 getting money to do that from HUD, from the extra
- 24 money that they had. If it was a loan, it should

- 1 have been said it was a loan. They should not have
- 2 said it is as though we captured \$30 million.
- 3 People come to us as Board members
- 4 asking us these questions. They are wanting to know
- 5 how they can get a piece to do legitimate projects.
- 6 I don't know. I don't know when it is a loan or a
- 7 given that we are entitled to.
- 8 MR. BREWER: Commissioner, we will provide
- 9 you with all of the detail available on each of the
- 10 programs, and also give you a briefing on where we
- 11 have expended dollars. The HOME program, for
- 12 example, has targeted and expended a number of
- dollars for projects in Maywood, for example, as a
- 14 target area.
- We will give you a very detailed
- 16 report on each of those program expenditures for
- 17 housing and others in your District.
- 18 CHAIRMAN DALEY: Commissioner Butler.
- 19 COMMISSIONER BUTLER: I need to ask this
- 20 question before I forget.
- 21 Are you guaranteeing the loan or are
- you providing the loan?
- MR. JASSO: It is a loan guarantee that is
- 24 provided typically through a third party. But it is

- 1 a guarantee through our CDBG allocation from HUD.
- 2 COMMISSIONER BUTLER: You are standing
- 3 behind the loans, actually?
- 4 MR. JASSO: Yes, we do.
- 5 CHAIRMAN DALEY: Commissioner Murphy.
- 6 COMMISSIONER MURPHY: Thank you.
- 7 I just want to add one thing. I know
- 8 what you are doing is huge. It is so diverse and
- 9 you have so many parts to it. It is confusing
- 10 because we don't really know what is happening and
- 11 why certain things are happening.
- I know there is going to be an
- 13 accommodation for those folks who didn't get the
- 14 grants that they were told they were going to get,
- then it was taken back. There will be some
- 16 accommodation for them next year.
- 17 I think keeping us informed so that
- when we get the phone calls we can give an answer to
- 19 our constituents, that this is why it happened --
- 20 and I did, after talking to Herman -- thank you very
- 21 much -- I did have a reason for them, and then they
- are not as angry and upset as they were when they
- 23 first made the phone call.
- I don't mean to sound angry or upset

- 1 with you because I know you have a huge job ahead of
- 2 you and you do it well.
- 3 Thank you.
- 4 CHAIRMAN DALEY: Commissioner Steele.
- 5 COMMISSIONER STEELE: Herman, with some of
- 6 the recent changes in staffing in the department,
- 7 how are we going to be able to meet some of the
- 8 needs we have in the program areas that we have lost
- 9 the staff, in some of the CDBG areas that you had on
- 10 board?
- MR. BREWER: Sure. We have had significant
- 12 reduction in staff, particularly in our Planning and
- 13 Development area. That has -- in some respects, we
- 14 have looked to target more dollars to go out the
- door. But, essentially, we are more reliant on the
- 16 systems now that are in place and that have not been
- 17 place before.
- 18 We are a great deal more automated.
- 19 We have underwriting spreadsheets. We have staff
- that has been trained on how to more efficiently and
- 21 effectively handle the process, both allocations and
- 22 grants and loan monitoring. We have got many fewer
- 23 staff, but we have a higher skill set being applied
- 24 to the work.

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              COMMISSIONER STEELE: So even with the
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     higher skill set, and with the implementation of the
     grants that we have talked about today, about the
3
     lag in time, is that going to be able to keep us on
4
     track with the loss of that staff?
5
                                 In fact, with the
 6
              MR. BREWER: Yes.
     reductions that we have had -- when I came on board,
7
     we had seventy-five FTEs in that one department. We
8
     are down to somewhere around thirty-five or forty.
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10
                   We have quadrupled our production in
     terms of the allocation, the monitoring and the
11
     reporting back of our dollars with HUD. We have
12
     been recognized for that this year.
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              COMMISSIONER STEELE: What is the most
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15
     significant department under you that was hit, that
     had the largest amount of reduction? What is that?
16
17
     Economic Development? Or what is that particular
18
     area?
              MR. BREWER: Probably Planning and
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20
     Development for sure because it was so federally
21
     grant-dependent. There are several programs that no
2.2
     longer exist, the Neighborhood Stabilization
     program. That was $35 million. Several of those
23
24
     programs have evolved, as was reported here. We
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- 1 have had significant reductions in the other major
- program allocations.
- 3 COMMISSIONER STEELE: I will speak to you
- 4 offline with some other questions that I have.
- 5 CHAIRMAN DALEY: Commissioner Suffredin:
- 6 COMMISSIONER SUFFREDIN: Thank you, Mr.
- 7 Chairman, and ladies and gentlemen of the Committee.
- 8 Mr. Brewer, earlier this year we used
- 9 some of our revenue bond tax caps to issue some
- 10 bonds. It was the first time we have done it in a
- 11 number of years.
- Do you see that as a tool that we will
- 13 be able to use to help businesses and not-for-profit
- 14 ventures who don't have access to some of the
- 15 financial markets?
- MR. BREWER: Absolutely -- you are speaking
- to the private activity bond. We did secure \$10
- 18 million worth of that for Cook County for this year.
- 19 That is the first time we have secured that since
- 20 2002, I believe. We will have the ability to secure
- 21 roughly that amount each succeeding year. We will
- 22 go after it as aggressively as we did this year.
- 23 The first deal we did, that the Board voted on
- recently, was the \$4.5 million deal.

1 Yes. It is a tool and resource 2 available to us for supportive housing, housing for 3 people with disabilities, the elderly, and the like. COMMISSIONER SUFFREDIN: One of the things 4 that we have been hearing a little bit here. 5 Ι don't want to get into the regional distribution. 6 7 Various tools have greater impact in certain parts of the County than others. I think sitting down 8 with some of the communities that I especially 9 10 represent, and talking about if there are ways to do 11 joint ventures and to use the bond program; that may be a way for us to get involved in homeless shelters 12 and affordable housing issues that are a little bit 1.3 different in the northern end of the County than 14 they are in the southern end. 15 16 I think there is probably receptiveness from the governments, even though they 17 are all home rule governments, so we don't get into 18 the CDBG money. A lot of our programs don't apply 19 to them. But I do think that one of the things that 20 we need to show is that we are reaching out and 21 2.2 there is a distribution of issues. If you will just 23 keep that in the back of your mind. 2.4 The other thing you and I have talked

- 1 about a couple of times. As we look at the 6Bs and
- 2 the 8s, we have had two situations that have come up
- 3 in my District. This is where a business is moving
- 4 from one municipality, maybe a mile to the next
- 5 municipality, and getting a 6B break there. In one
- 6 case, an auto dealership left the first community
- 7 vacant space, that it has taken a while to get. In
- 8 the second situation, the owner was extremely
- 9 responsible in that he went out and found tenants
- 10 for the space he was leaving. The third situation,
- 11 the person moving the mile to the next community
- over left a gap that is still there for that
- 13 community.
- 14 You and I talked about having some
- 15 criteria so that we are not cannibalizing our own
- 16 county. This would be the same as if some south
- 17 side business wanted to move north. We need to be
- 18 careful that our benefits are, in fact, generating
- 19 new economic activity and new jobs, not just moving
- 20 jobs from one place to another to give an investor a
- 21 benefit.
- Do you want to comment on how you want
- 23 to look at doing that?
- MR. BREWER: Sure, Commissioner. I

- 1 appreciate the question.
- We are really working hard to sort of
- 3 try and reduce, if not eliminate, that sort of zero-
- 4 sum game that is applied. I recall seeing those
- 5 sort of games being played when I worked at the
- 6 local municipal level, where we had firms shopping
- 7 bids back and forth between municipalities.
- 8 There are, as you mentioned in the
- 9 beginning, some eligibility issues relative to
- 10 census tract and demographic numbers with grant
- 11 dollars and the like; the sort of distribution of
- 12 resources.
- I think we are very fortunate here in
- the discussions that we have been having with
- 15 municipalities all across the County -- south, west,
- and northwest, in particular, which has led to us
- 17 expanding, for example, the home consortium to
- include a number of the other municipalities, the
- 19 northwest, and southwest.
- 20 The 6B tax incentive situation --
- 21 again, it was very helpful to us that you brought it
- 22 to our attention. The one case that you mentioned
- about an entity moving from one town to the next.
- 24 We have again scaled up our staff resources, not

- dramatically in terms of numbers, but, again, as I
- 2 said to Commissioner Steele, in terms of the skill
- 3 set and experience in looking at these kinds of
- 4 requests.
- 5 We can look in more detail as to where
- 6 they are coming from, whether they are expanding to
- 7 another site as opposed to leaving one site for the
- 8 other, and whether there is a net gain.
- 9 We have been aided with this sort of
- 10 review by EDAC, the Economic Development Advisory
- 11 Committee, which is a cross-section of private
- 12 sector folks, municipal leaders, civic leaders, and
- others to help advise staff around these kinds of
- 14 things.
- When we look at, for example, in the
- seventies, we are looking at very, very substantial
- 17 tax incentives over twelve years. Courtney Poque
- has joined our team, with Mike and his team in
- 19 Planning Development. They have significant
- 20 experience on the private side in packaging and
- 21 looking at these kinds of incentive deals. He is
- 22 able to assist Mike and myself and Cheryl Caldwell
- in looking broadly around the underwriting and the
- 24 considerations for those incentives requests.

- 1 All of this fed into our working group
- 2 that met last year.
- 3 COMMISSIONER SUFFREDIN: I appreciate that.
- 4 I also appreciate the outreach that you have done.
- 5 I think there was a time when most of my
- 6 municipalities wouldn't even think of asking the
- 7 County in for a consultation when there was an
- 8 economic development issue. They now view you as a
- 9 partner, and I appreciate that.
- Thank you.
- 11 CHAIRMAN DALEY: Commissioner Garcia.
- 12 COMMISSIONER GARCIA: Thank you, Mr.
- 13 Chairman.
- 14 Herman, in the vein of some of the
- 15 questions raised by previous speakers related to
- 16 CDBG funding, to what degree has the shrinking pot
- of Federal dollars flowing to the County made it
- 18 more challenging for you to choose between
- infrastructure, hard projects, so to speak, and
- 20 human services-related types of funding? Has that
- 21 been a challenge for you?
- MR. BREWER: Certainly any time you
- 23 experience the reduction in dollars you experience
- those decisions becoming much, much tougher. The

- 1 criteria that has been applied and mandated by the
- 2 Federal Government for how we do these allocations,
- 3 and how we make those decisions, is significant.
- 4 The oversight is a great deal more involved than it
- 5 had been in the past. This kind of an
- 6 administration requires a lot more information on
- 7 how we do this. We get pretty rapid feedback from
- 8 them, as well.
- 9 We have also spent a lot of time, as I
- 10 mentioned in other questions, meeting with those
- 11 municipalities, meeting with those agencies. We are
- 12 participating in research projects, and also working
- with other folks in the civic and philanthropic
- 14 arena, as well as some of the think tanks.
- Today, we have been recognized for the
- 16 approach we have taken. We have been recognized by
- the Brookins Institute, and other think tanks,
- 18 particularly in the Washington-Federal arena for the
- 19 decisions and strategies that we have deployed here
- 20 in Cook County.
- 21 We were most recently featured in a
- 22 book published by the Brookins Institute called,
- "Confronting Suburban Poverty." The President was
- 24 cited in the book.

1 There have been a number of other 2 counties across the country now, particularly in the calendar year 2013, who have seen and written and 3 read about our work. Some of them are looking to 4 5 model their approaches to these issues based on what we have attempted to do here in Cook County. 6 It has been a very tough ride for us, but the outcomes, I think, are favorable around how 8 we have approached this. 9 With the reality of a COMMISSIONER GARCIA: 10 shrinking Federal pot of money from CDBG sources, a 11 part of what we have got to do in Cook County, 12 particularly in the south suburbs, and possibly in 13 the western suburbs, perhaps to a lesser degree, is 14 to partner with business and with industry. 15 To that degree, one of the great 16 promises for the Southland is the development of the 17 CNN rail yard as a hub and an economic development 18 engine for the region. 19 20 Can you talk a little bit about how we 21 are looking to help that move forward and connect many of the suburban communities there to that 2.2 2.3 potential economic engine as it relates to the 24 region's rail assets and intermodal assets? And how

- 1 that may produce jobs and expand the small business
- 2 development in the south suburbs?
- MR. BREWER: Sure. It is a great point.
- 4 Certainly the Canadian National Railroad is poised
- 5 to be a very significant player in the economic
- 6 revitalization of the Southland. They are
- 7 strategically located in south Cook County. They
- 8 have significant real estate and real assets in
- 9 south Cook County.
- I have actually had two separate
- 11 conversations with CNN staff just this week around a
- 12 number of things, around policy, legislation, some
- of their infrastructure decision-making.
- We, I think, made a significant step
- 15 here in the County in supporting their future plans
- 16 with funding. We worked with John Yonan's team in
- 17 the redevelopment of Center Street, which bisects
- and runs parallel to that rail yard. That is a
- 19 significant enhancement for both future
- 20 considerations as well as other entities there, like
- 21 UPS and others in south Cook County.
- 22 We have continued -- I will say myself
- 23 and President Preckwinkle and the members of the
- 24 staff have continued to meet with those involved in

- 1 the rail industry, particularly those in south and
- 2 west Cook. There have been multiple discussions on
- 3 how we can assist in them going forward.
- 4 COMMISSIONER GARCIA: Thank you very much.
- 5 CHAIRMAN DALEY: Any other questions?
- 6 Commissioner Schneider.
- 7 COMMISSIONER SCHNEIDER: Thank you, Mr.
- 8 Chairman.
- 9 I think the point that Commissioner
- 10 Suffredin brought up a bit earlier about people
- 11 moving from one site to another, within their very
- near locale, is a big concern. However, I think the
- 13 situation is also a little more complex because all
- of these people are going to tell you that if they
- don't get this, they are going to move out of the
- 16 County where there would be a net loss. I'm sure
- that's one of their arguments for saying they are
- 18 moving here -- if you don't give me this, I am going
- 19 to move out of the County. That is a concern I have
- 20 regarding some of that. You have to be careful if
- 21 they are truly going to move out of the County or
- 22 not, in which most cases they are not.
- I would just like to thank Director
- 24 Brewer for his commitment to enhance the economic

- 1 vitality, especially in the suburban areas of Cook
- 2 County, in establishing the advisory committee that
- 3 helped to expand the 6B and come up with a couple of
- 4 new proposals in the County to create a more level
- 5 playing field within the County that allowed Cook
- 6 County to compete on a better level with so many of
- 7 the other counties surrounding the County.
- 8 Most nearly in my District, it is
- 9 Lake, DuPage, and Kane. I really appreciate the
- 10 willingness to engage in conversations with all of
- 11 those people in those areas and find out what their
- 12 concerns are so that we can continue to build this
- 13 economic engine of vitality and economic growth in
- 14 Cook County.
- Director Brewer, thank you very much
- for your efforts in that behalf, and all of those
- 17 people behind you that had a part in that. I would
- 18 like to thank them as well. These improvements
- 19 don't happen overnight. You have to believe in what
- they are doing. It is a very slow growth type of
- 21 thing to see what is going on. This is like an
- 22 increase in tax, and all of a sudden in the next
- 23 quarter you see an increase in funds in the County.
- When it comes to economic growth, it happens more

- 1 slowly. I think what we are doing, through the
- 2 Bureau of Economic Development, is really engaging
- 3 the public and increasing the vitality, as I said,
- 4 in the County. I want to commend you and your
- 5 department for all you are doing. I think it is
- 6 more important than most people can even believe. I
- 7 hope that you will continue your efforts to level
- 8 that playing field.
- 9 I would also like to commend
- 10 Commissioner Tim Bleuher, during these times when we
- 11 are doing more and more inspections in trying to
- 12 bring unincorporated Cook County up to code, and be
- more in line with what the local municipalities are
- 14 doing. That becomes a very difficult task sometimes
- for the Commissioners because we are getting the
- 16 fallout for a lot of those things. But because of
- the communication with your department in dealing
- 18 with these people, and talking to you, you were able
- 19 to mitigate some of these things. Not changing
- 20 people's minds or overlook the requirements, but to
- 21 work with people to come to a fair conclusion.
- I really appreciate your efforts and
- 23 communication. It has been a big help to me, and I
- 24 want to thank you for all you have done and your

- 1 whole department, Herman. Thank you very much. I
- 2 appreciate it.
- 3 CHAIRMAN DALEY: Commissioner Butler.
- 4 COMMISSIONER BUTLER: Mr. Brewer, could you
- 5 get me a copy of whatever the plan for the medical
- 6 district is?
- 7 MR. BREWER: Yes.
- 8 COMMISSIONER BUTLER: I appreciate it.
- 9 CHAIRMAN DALEY: Commissioner Garcia.
- 10 COMMISSIONER GARCIA: No.
- 11 CHAIRMAN DALEY: Vice Chair Sims.
- 12 COMMISSIONER SIMS: Herman, I don't know if
- 13 this question is for you or not -- first of all, let
- 14 me just say that Matt DeLeon has cleared up
- something for me about social agencies. Maybe my
- definition and your definition is different. I will
- 17 give you that.
- 18 My question to you is: How many
- 19 people are you hiring in this budget?
- MR. BREWER: For the Bureau itself, I
- 21 believe we are looking at three in Capital Planning;
- 22 two in Capital Planning (??) and three in Planning
- 23 and Development.
- 24 COMMISSIONER SIMS: So we are talking about

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1 seven people?
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- 2 MR. BREWER: Correct.
- 3 COMMISSIONER SIMS: How many people have
- 4 you laid off?
- 5 MR. BREWER: This year, recently we have
- 6 laid off eight grant-funded positions. The seven
- 7 that I mentioned are not grant-funded positions.
- 8 COMMISSIONER SIMS: So the positions that
- 9 you are planning on filling are not grant-funded
- 10 positions?
- MR. BREWER: Correct.
- 12 COMMISSIONER SIMS: You are not going after
- those grants in this cycle? Or those grants have
- 14 expired and that is the reason why those people were
- 15 laid off? Or are you going to go after those grants
- 16 again?
- MR. BREWER: We will continue to go after
- 18 grants. We have laid off grant-funded positions
- 19 every year that I have been here. Again, the new
- 20 positions that we are talking about are either
- 21 funded through the Corporate Fund or through other
- 22 revenue funds that we are moving.
- 23 COMMISSIONER SIMS: So the people that were
- 24 laid off -- it is seven of them?

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1 MR. BREWER: Eight.
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- 2 COMMISSIONER SIMS: Eight of them -- the
- 3 grant that they were funded under no longer exists;
- 4 is that what you are saying?
- 5 MR. BREWER: One of no longer exists. That
- 6 was the Neighborhood Stabilization program which is
- 7 gone. And reductions in the HOME funds. We also
- 8 mentioned the significant reduction in the community
- 9 development block grant funds.
- 10 COMMISSIONER SIMS: The new people that you
- 11 are hiring will strictly be corporate?
- MR. BREWER: They are revenue funds, not
- 13 grant-related.
- 14 COMMISSIONER SIMS: Not grant-related? I
- 15 guess that answers that question.
- My other question is -- did you know
- 17 that you don't have to use your fifteen percent for
- 18 social services? That you could use it all for
- 19 CDBG?
- 20 MR. BREWER: It is all CDBG funds as the
- 21 source.
- 22 COMMISSIONER SIMS: You can use it for
- infrastructure as opposed to using it for social
- 24 services. You don't have to use up the fifteen

- 1 percent?
- MR. BREWER: That is correct. We try not
- 3 to go over our caps.
- 4 COMMISSIONER SIMS: But you don't even have
- 5 to use the fifteen percent. You could use a lesser
- 6 amount.
- 7 MR. BREWER: In some cases, we have in
- 8 given years; that is correct. But we are again
- 9 trying to be responsive to the requests that we have
- 10 received in all of the categories. Trying not to
- 11 pit one category against another.
- 12 This is, as I said before, this was an
- 13 extraordinarily difficult year in making those
- 14 decisions. Our staff deployed a fairly robust set
- of criteria in making the recommendations. We will
- 16 be forwarding the report and the recommendations and
- 17 how that was done to each of the Commissioners.
- 18 COMMISSIONER SIMS: Here is what I would
- 19 like for you guys to do. Leave the CDBG dollars
- 20 strictly for infrastructure and find another path
- 21 for social service agencies so that you have
- 22 communities -- maybe not only the south communities
- 23 that now have infrastructure needs, and that that
- 24 money would be strictly used for just

- 1 infrastructure. Then in moving forward they would
- look for more grants to move that part out of I
- 3 guess from under CDBG, as we have done it in the
- 4 past.
- 5 MR. BREWER: I will take that under
- 6 consideration.
- 7 COMMISSIONER SIMS: I mean, really take it
- 8 under consideration; not just tell me that because I
- 9 am sitting here.
- 10 MR. BREWER: I will have the staff float
- 11 your idea with the Federal Government
- 12 representatives.
- 13 COMMISSIONER SIMS: I just called
- 14 Washington, so I know you can do it.
- 15 CHAIRMAN DALEY: Commissioner, those
- agencies that will be funded, are you suggesting
- that they not be funded; the social agencies?
- 18 COMMISSIONER SIMS: I am not saying don't
- 19 fund them. I don't have a problem with us finding
- 20 funding for them.
- 21 CHAIRMAN DALEY: Where would they find the
- 22 funding?
- 23 COMMISSIONER SIMS: That is what I am
- 24 saying. We are going after more grants. I would

- 1 like to see them look for more grants.
- 2 CHAIRMAN DALEY: But until we get those
- 3 grants --
- 4 COMMISSIONER SIMS: I am not asking that we
- 5 take anything away from anybody.
- 6 CHAIRMAN DALEY: I just wanted to make
- 7 sure.
- 8 COMMISSIONER SIMS: No. I just wanted us
- 9 to look for more dollars someplace else.
- 10 CHAIRMAN DALEY: But they are Federal cuts.
- 11 They are cutting at the Federal level. As you know,
- when you attend the various meetings, and they
- 13 complain about the cuts from the Federal level; that
- is where it is coming from. Hopefully we could look
- 15 at some other options. I just wanted to clarify
- 16 that, that you did not want to --
- 17 COMMISSIONER SIMS: I am hoping that we
- 18 could phase it out.
- 19 CHAIRMAN DALEY: -- that you didn't want
- 20 the existing grants --
- 21 COMMISSIONER SIMS: We started down that
- 22 path. I am not trying to say that we should take
- 23 the funding away.
- 24 CHAIRMAN DALEY: Right.

- 1 COMMISSIONER SIMS: Just for the record, I
- don't want to take anybody's funding away. I just
- 3 want us to find another path in order to provide
- 4 that service.
- 5 CHAIRMAN DALEY: Commissioners, when Herman
- 6 comes back, we will have the Bureau come back at
- 7 1:30. He will be available to show what has been
- 8 spent in each District. He will have that
- 9 information, hopefully. I know he said earlier that
- 10 a good percentage was spent in the south suburbs.
- 11 We will want to see that broken down, by District.
- MR. BREWER: We did, I think, go to the cap
- in our infrastructure spending.
- 14 CHAIRMAN DALEY: This Committee will stand
- in recess to the hour of 1:30.
- 16 Commissioners, at that time we will
- deal with the Bureau of Economic Development only.
- 18 The Bureau of Technology and the Bureau of Human
- 19 Resources will be heard, hopefully, Tuesday
- 20 afternoon.
- 21 Commissioners, on that point,
- 22 Technology and Human Resources, I will let you know.
- 23 We might do them Monday afternoon or Wednesday after
- the Board meeting.

Thank you.

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I certify that the foregoing is a correct transcript of the original shorthand notes of proceedings in the above-entitled matter.

Anthony W. Lisanti

Date

Official Court Reporter